

# GROW YOUR REAL ESTATE BOOK OF BUSINESS

## Market & Underwrite SITE PORTFOLIOS EASIER

Griptiller **Reconciles** CRE Portfolio  
**Engineering Documents & Property Lists** for  
*Environmental Insurance Brokers & Underwriters*



### INCREASE EFFICIENCY

Griptiller's automatic processes and experienced professionals eliminate time-consuming and error-prone tasks. Account data stays up-to-date and is always available.

Agencies using Griptiller take a big bite out of the wasted time spent collecting, reconciling, maintaining and presenting portfolio data.



### REDUCE STAFF BURN-OUT

Account managers are never "done" working on real estate portfolios. New accounts need initial data reconciliation, analysis, and marketing. Mid-term property additions and divestitures require data updates. Then renewals start the process over again.

Griptiller helps claw backs valuable time. When account managers are confident that account data is not falling through the cracks, they are freed up to do higher value, more satisfying and profitable work.



### RAISE THE SERVICE BAR

Gain a competitive advantage by simplifying the underwriting process for all your transaction partners. Take responsibility for organizing and presenting portfolio account data that makes their jobs easier.

Stand out in a broker field where data dumps and messy submissions are standard. Get your submissions to the top of the underwriter's pile.

[HTTPS://WWW.GRIPTILLER.COM](https://www.griptiller.com)

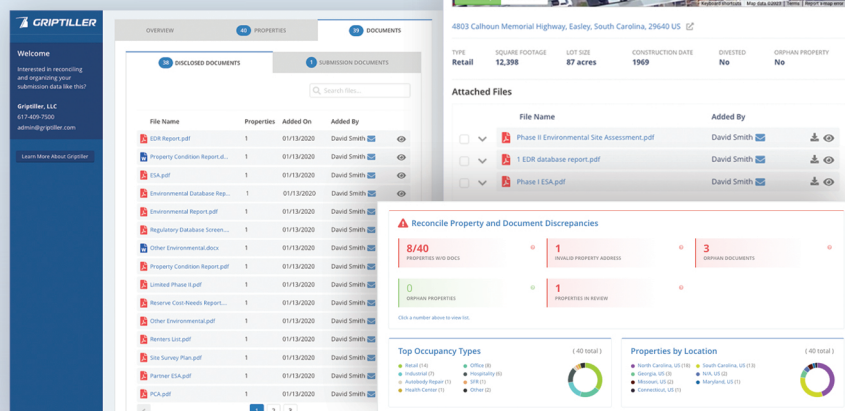
# Spend *more time* advising your clients and *less time* organizing data.

Griptiller reconciles real estate portfolio data so brokers can maintain up-to-date account property records and present highly organized data to their clients and underwriters.

It all starts by dropping property schedules and supporting underwriting documents into Griptiller. Griptiller organizes and displays the data on an account dashboard.

Data discrepancies are listed and highlighted so brokers can work efficiently with their clients to "perfect" the portfolio data. Brokers then share the data with their favorite underwriters as they market the account. In addition, all mid-term account activity is kept up-to-date throughout the policy period making renewals a snap.

Griptiller is built to take inefficiencies out of your real estate book of business. It provides more value than general FTP sites. Brokers using Griptiller improve their own business and positively impact the business of their transaction partners.



Griptiller is a **low implementation**, targeted solution. Griptiller account managers work directly with your team to support broker **success**.



## THE ACCOUNT DASHBOARD PROVIDES YOU:

- Easy document upload
- Engineering documents sorted and matched to appropriate properties
- Automatic mid-term reconciliation of documents and changing property schedules
- Automatic notification of mid-term portfolio changes to your underwriter
- Control of transaction partner access to account dashboard



## RECONCILIATION TO ROOT OUT AND CORRECT:

- Unmappable sites
- Orphan/mystery documents and properties
- Properties without engineering documentation



## YOU PROVIDE YOUR TRANSACTION PARTNERS:

- Up-to-date property data for submission, mid-term and renewal
- Pre-reconciled, "perfected" data for efficient underwriting
- Fast review of each document and a live Google map for each property, all with a click
- Easy download of all documents in organized folders for storage on their company systems
- Includes a compiled disclosed document list account dashboard

Introducing...

# SORT

**Griptiller SORT** (Submission Organization & Reconciliation Tool) helps brokers efficiently market real estate accounts. On an account-by-account basis, Griptiller reconciles real estate submission data for brokers before distribution to carriers.

Our three-step process ensures **submission accuracy** and **improved coverage outcomes**.

- 1. Data organization:** Griptiller SORT reconciles account data and shares an account overview.
- 2. Data perfection:** Griptiller SORT highlights errors and inconsistencies, then perfects the data.
- 3. Data delivery:** Customers download and retain the organized data to satisfy company requirements. Then the submission package is uploaded to company-approved systems for external delivery to the markets.



(617) 409-7500

<https://www.griptiller.com>